



**General Operating
Support with optional
Youth Employment in
the Arts (GOS w/YEA)**

FY2027 Grant Webinar

Welcome!



Illinois **ARTS** Council

General Operating Support with optional Youth Employment in the Arts

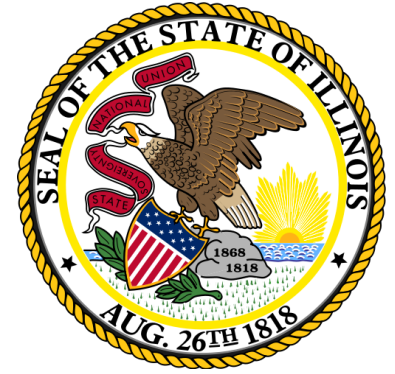
FY2027 Grant Webinar

- Illinois Arts Council
- Eligibility
- GOS Grant Overview
- YEA Grant Overview
- Application Process
- Using Salesforce
- Process, Notification & Compliance
- Ways to Connect with IAC staff

Illinois **ARTS** Council

1965

The agency is governed by The Council--
up to twenty-one private citizens chosen
for their demonstrated commitment to
the arts and appointed by the Governor.



NATIONAL
ENDOWMENT
for the **ARTS**
 arts.gov



Mission

To build a strong, creative, and connected Illinois through the arts

General Operating Support Grant w/Youth Employment in the Arts

Key Dates

Applications are due by 11:59pm on
Wednesday, March 18, 2026

Grant period begins on September 1, 2026,
and runs through August 31, 2027

General Operating Support Grant

Overview: Eligibility

- Registered 501(c)3 not-for-profit organizations in good standing with the office of the Illinois Secretary of State
- Branches of Government (e.g. municipal, university, county, libraries, park districts, etc.)

General Operating Support Grant

Additional Overview

- Have one full year of arts programming and closed book financials
- Apply utilizing a Salesforce account registered to the organizational applicant
- Submit all materials by the deadline
- Multiple applications are not accepted from an organization for General Operating Support Grant except for colleges and universities.
- Have a valid FEIN and UEI number
- Be pre-qualified in GATA

General Operating Support Grant

Overview : Allowable and Unallowable Expenses

For an organization with a mission dedicated to the arts IAC GOS funds may be used to support any eligible expenses associated with the general operations, including but not limited to rent, utilities, and staff salaries.

For organizations that have ongoing arts programming, but do not have a mission dedicated to the arts, IAC GOS funds must be used to directly support the ongoing arts programs.

General Operating Support Grant

Review Criteria

Eligible to Receive Funds from the State of Illinois

Applicant is pre-qualified in the State's GATA system

Applicant is compliant with IAC requirements.

Applicant is not on the Illinois Stop Payment List.

Application Completeness

All required fields and attachments have been correctly completed and are in the requested format.

Arts Activities Clearly Serve Mission

Clear mission

Programming aligns with mission and has a dedicated focus on the arts in Illinois.

Youth Employment in the Arts Grant

Overview

- Provides funds for Illinois youth employees ages 14-22
- Jobs may be administrative or artistic in nature
- Focus is on short term, intern style employment
- Funding is competitive
- Organizations who receive FY26 and FY27 GOS funding are eligible for FY27 YEA funding

Youth Employment in the Arts Grant

Overview

- Up to \$4,500 for up to four youth employees
- Grant recipients must comply with Illinois state employment laws including a stipend no less than the Illinois minimum wage
- One IAC supported position per year per employee
- Must be contained within the activities described in the GOS application
- Must have appropriate supervision

Youth Employment in the Arts Grant

Intended Outcomes

Youth Employment in the Arts intends to provide the following outcomes:

- Positive experiences and training in the arts, arts administration, or cultural production to enhance personal growth.
- Specific skill development to promote career preparation.
- A deeper and broadened connection to community.
- Greater awareness and understanding of the impact and value of art in personal and public life.
- Staffing support to further the mission and goals of the organization.

Youth Employment in the Arts Grant

Eligibility

To be eligible applicants must:

- Be approved for IAC FY26 and FY27 GOS funding, be compliant with all IAC requirements, and have no record of penalties or forfeiture of IAC grants in current or previous fiscal year.
- Submit YEA application materials with the GOS application by the deadline.

Youth Employment in the Arts Grant

Review Criteria

- Application is Complete
- Appropriate Supervision
- Responsibilities are Meaningful

General Operating Support Grant

Grant Accountability & Transparency Act (GATA)

<https://grants.illinois.gov/portal/>

GATA Goals:

- Remove duplicative processes
- Increase accountability and transparency
- Applicants may submit an application while still working toward GATA pre-qualification status, however, if an applicant is not in pre-qualification status 30-days after the deadline the application will be made ineligible.

General Operating Support Grant

Grant Accountability & Transparency Act (GATA)

- Fiscal Year End Date
- Organization type
- Illinois Secretary of State File Number
- Federal Employer Identification Number (FEIN)
- SAM.gov active registration
 - UEI number

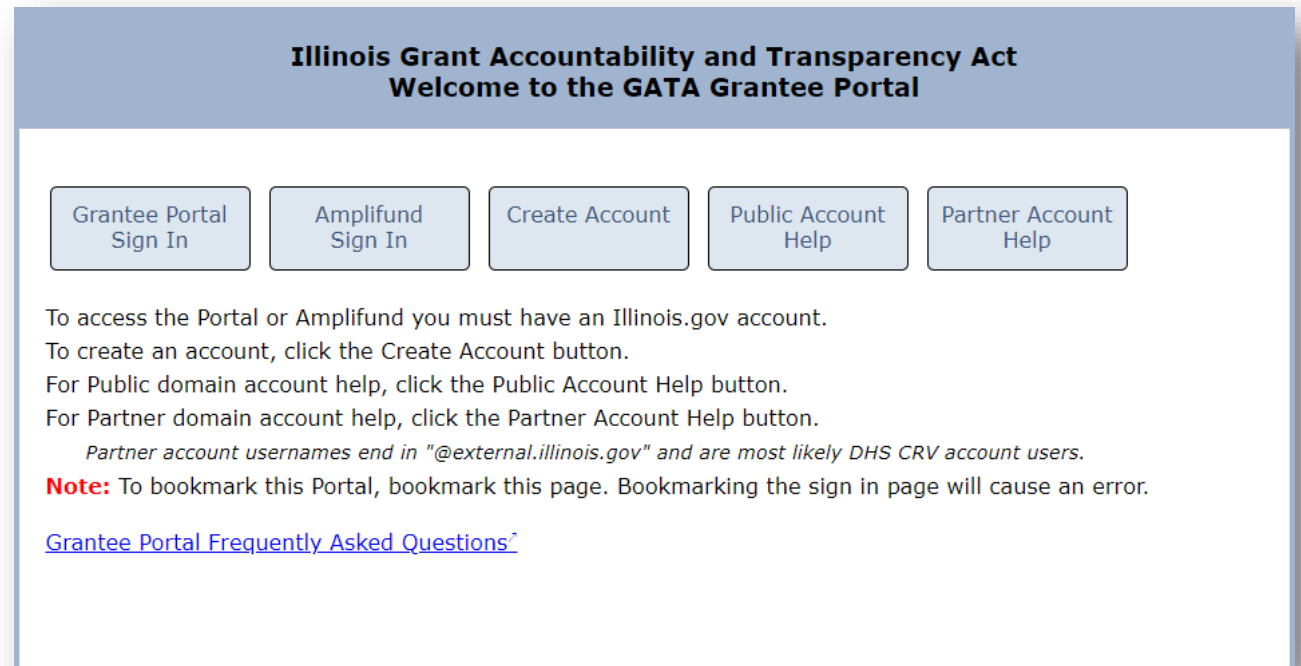
General Operating Support Grant

GATA

Getting Started in the GATA Grantee Portal

<https://grants.illinois.gov/portal/>

Create Account



General Operating Support Grant

GATA

GATA New User Guide

<https://www2.illinois.gov/sites/GATA/Documents/Resource%20Library/GATA%20New%20User%20Guide.pdf>

Provides step-by-step GATA Portal instructions for new or current Portal users

Grant Accountability and Transparency Unit

<https://gata.illinois.gov/>

General Operating Support Grant

GATA

- Required
- Maintain compliance
- Meet expectations
- Responsibly manage funds
- Effective Communication

PRE-QUALIFICATION INFORMATION	
SAM.gov Account:	Good until 2/23/2025
Federal Employer ID (FEIN):	Good
Federal Excluded Parties List:	Good
Federal Delinquent Debt:	Good
Illinois Secretary of State:	Good
Illinois Stop Payment List:	Good
Illinois DHFS Sanction List:	Good

Grantee must be in qualified status
30-days after the deadline.

General Operating Support Grant

GATA

Pre-Qualification in the GATA Grantee Portal

Pre-Qualification Status

Your organization not in good standing. Items in red require your action.

Items in yellow are being evaluated by the State. Their status could take up to one business day.

Requirement	Status	Remediation
SAM.gov Account	UEI not found	Help
Federal Employer ID (FEIN)	Pending	Help
Federal Excluded Parties List	Good	Help
Illinois Secretary of State	Not Found	Help
Illinois Stop Payment List	Good	Help
Illinois DHFS Sanction List	Good	Help

Your organization must remain in good standing in all pre-qualification requirements. The status of these requirements are validated nightly. Notifications when changes occur to the pre-qualification status can be emailed to Grantee Portal Access users by clicking the "Manage" button below.

General Operating Support Grant

GATA

SAM.gov Account

- Active registration required
 - Validated annually
- UEI Number
 - Used in the IL GATA Grantee Portal
- Registration should be set to “Public”
- Receiving UEI vs Complete Registration

Requirement
SAM.gov Account
Federal Employer ID (FEIN)
Federal Excluded Parties List
Illinois Secretary of State
Illinois Stop Payment List
Illinois DHFS Sanction List

General Operating Support Grant

GATA

Other GATA Grantee Portal Tips

- Maintain current and accurate contact list
- Ensure fiscal year end date is accurate

The screenshot displays a web interface for managing grantee portal access and organization contacts. It features two main sections, each with a table and a 'Manage' button.

Grantee Portal Access Manage

User Name	Name	Last Name	Last Access	Access Type
-----------	------	-----------	-------------	-------------

To manage alerts and notifications, click the "Manage" button then the "Select" button next to the user.

Organization Contacts Manage

Name	Title	Email	Roles	Responsibilities
------	-------	-------	-------	------------------

General Operating Support Grant

GATA

Other GATA Grantee Portal Tips

[GATA Help Videos](#)

<https://dceo.illinois.gov/aboutdceo/grantopportunities/learning-library.html>

- Pre-Qualification
- Registering with SAM.gov
- Creating a GATA Account

GOS w/ YEA Grant Application

How to Apply: Guidelines

Full guidelines are available at the Illinois Arts Council website and via the salesforce portal.

All applications must be submitted via the applicant's IAC Salesforce account at <https://arts-illinois.my.site.com/>

Applications are due by 11:59pm on Wednesday March 18, 2026

GOS w/ YEA Grant Application

How to Apply: Starting in Salesforce

- Log-in, or Create a Log-in, in Salesforce
- Salesforce Tips:
 - Use Chrome as your browser
 - Staff transition required IAC assistance
 - If you are having trouble creating a user account, try resetting the password in case you already have an account in the system
 - Contact IAC if stuck in a password reset loop
 - Financials are not required to be inputted directly in Salesforce, so that is already complete

GOS w/ YEA Grant Application

How to Apply: Application Overview

1. Applicant Information including Grant Programs Selection
2. Supporting Documents
 - Application Narrative
 - Arts Activities from the Previous 12 Months
 - Board and Staff Listing
 - Federal IRS 990, 990-EZ, 990 e-postcard (990-N)
 - Financial Form
 - Accessibility Self-Assessment Checklist
3. Submit / Certification

GOS w/ YEA Grant Application

How to Apply: Applicant Information

- Contact Information
- Year Founded
- Organization Mission
- Primary Discipline Selection
- Staff & Board Overall Demographics
- UEI / FEIN Numbers

GOS w/ YEA Grant Application

Applicant Information, Continued

- Rural
- High Poverty
- BIPOC (Black, Indigenous, and/or People of Color)
- Disability Communities

GOS w/ YEA Grant Application

How to Apply: Application Fields (1/5)

- “General Operating Support – 2027”
- Applicant’s Department
- Applicant’s Website
- Applicant Information tab updated confirmation
- Grant Notification Official name and email

GOS w/ YEA Grant Application

How to Apply: Application Fields (2/5)

- Is your mission dedicated to the arts in Illinois? (Colleges and Universities must select No to this question.)
 - If all your organization's activities are all focused on arts in some form, then you are an **ARTS ORGANIZATION**, and your answer is "Yes."
 - If your organization includes art programs amongst other priorities such as broadcasting, higher education, sports leagues, park districts, historical preservation, social services, religious activities, library services, arboretums, journalism, and city services, then you are a **NON-ARTS ORGANIZATION**, and your answer is "No."

GOS w/ YEA Grant Application

How to Apply: Application Fields (3/5)

- 990 or Recent Fiscal Year's Arts Programming
- You should only fill in one set of numbers, either the 990 information OR recently completed fiscal year revenue and expense. DO NOT FILL OUT BOTH!
- YES-You are an ARTS ORGANIZATION:
 - Revenue from Federal 990 (Not AG-990)
 - Expense from Federal 990 (Not AG-990)
- NO-You are a NON-ARTS ORGANIZATION:
 - Revenue from most recent fiscal year's arts programming
 - Expense from most recent fiscal year's arts programming

GOS w/ YEA Grant Application

How to Apply: Application Fields (4/5)

990 image—Line 12 and 18

At	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	
	b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)		
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25)		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)		
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)		
	19	Revenue less expenses. Subtract line 18 from line 12		
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)		
	22	Net assets or fund balances. Subtract line 21 from line 20		
Part II Signature Block				

GOS w/ YEA Grant Application

How to Apply: Application Fields (5/5)

990 EZ image—Line 9 and 17

	d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	
	7a	Gross sales of inventory, less returns and allowances	7a	
	b	Less: cost of goods sold	7b	
	c	Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a)	7c	
	8	Other revenue (describe in Schedule O)	8	
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	
	13	Professional fees and other payments to independent contractors	13	
	14	Occupancy, rent, utilities, and maintenance	14	
	15	Printing, publications, postage, and shipping	15	
	16	Other expenses (describe in Schedule O)	16	
	17	Total expenses. Add lines 10 through 16	17	
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 9)	18	
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	
	21	Net assets or fund balances at end of year. Combine lines 18 through 20	21	

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 106421

Form **990-EZ** (2021)

GOS w/ YEA Grant Application

How to Apply: Optional YEA application

You can only fill out the YEA application by selecting “Yes” when the question is asked. You cannot decide later and go back and answer “Yes” as the application will no longer be available.

If you do select “No”, you should contact your Program Director and will need to start a new GOS application and only fill out what is necessary to complete the YEA section and then leave the rest of the application “in progress.”

GOS w/ YEA Grant Application

How to Apply: Optional YEA application

Applicant can request up to \$4,500 for up to 4 Illinois Youth Employees.

- Department, if applicable
- Acknowledgement that:
 - Youth employees will be between ages 14 and 22.
 - Employment opportunities will occur during the grant period.
 - Must comply with Illinois state employment laws.
 - Youth employment must be contained within the activities described in the GOS application and must be supervised by employee(s) of the applicant organization.

GOS w/ YEA Grant Application

How to Apply: Optional YEA application

- YEA Grant Notification Official name and email.
- Number of weeks, hours per week, and hourly stipend per youth employee that would be funded by the IAC grant.
 - NOTE: The request amount field will auto-populate with the data from this chart.
- Supervising staff name(s)
- Supervising staff title(s)
- Brief description of youth employee's responsibilities (max 250 words).

GOS w/ YEA Grant Application

How to Apply: GOS Supporting Documents

Prepare and save these as PDFs ahead of time:

- Application Narrative
- Arts Activities from the Previous 12 Months
- [Board and Staff listing](#)
- Federal IRS 990, 990-EZ, 990 e-postcard (990-N)
- [Financial form](#) for organizations that do not have a mission dedicated to the arts
- [Accessibility Self-Assessment Checklist](#)

GOS w/ YEA Grant Application

Application Narrative

- No more than 1 page
- Focus on the most recently completed fiscal year
- Narrative should be organized around two bold faced headings:
 - Mission and Defined Community
 - Programmatic Relevancy

GOS w/ YEA Grant Application

Arts Activities from the Previous 12-Months

- No more than one page
- Describe arts activities from the previous 12 months

GOS w/ YEA Grant Application

Board and Staff Listing

- No more than two pages
- For Board Members please include:
 - Names current board of directors
 - Their professional affiliation
 - The city or town in which they reside
- For key Staff please include:
 - Names
 - Title
 - Full-time, part-time, or volunteer

If preferred, applicants may utilize an [optional template](#) for this supporting document which is on our website

GOS w/ YEA Grant Application

Federal 990

- Federal IRS 990, 990-EZ, 990 e-postcard (990-N)
- Municipality applicants that do not file a 990 should include other documentation of their full budget.

GOS w/ YEA Grant Application

Financial Form

If your mission is not dedicated to the arts in Illinois, please upload the [required template](#) documenting revenue and expenses for your Illinois arts programming from your most recently completed fiscal year.

GOS w/ YEA Grant Application

Accessibility Self-Assessment Checklist

[Accessibility Self-Assessment Checklist](#)

For specific accessibility questions contact:

Danielle Heal

ADA Accessibility Coordinator

Danielle.Heal@illinois.gov

GOS w/ YEA Grant Application

Accessibility/(ADA)

Each grantee is required to assure that they are in compliance with Section 504 of the Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990 (ADA).

By signing an IAC application or grant agreement, grantees are in effect acknowledging that their programs, services and facilities are accessible.

The Illinois Arts Council provides technical assistance and consultation to organizations seeking assistance in ADA Compliance.

For further information and resources on ADA Compliance, please visit IAC's Grantee Requirements page found at <https://arts.illinois.gov/accessibility.html>

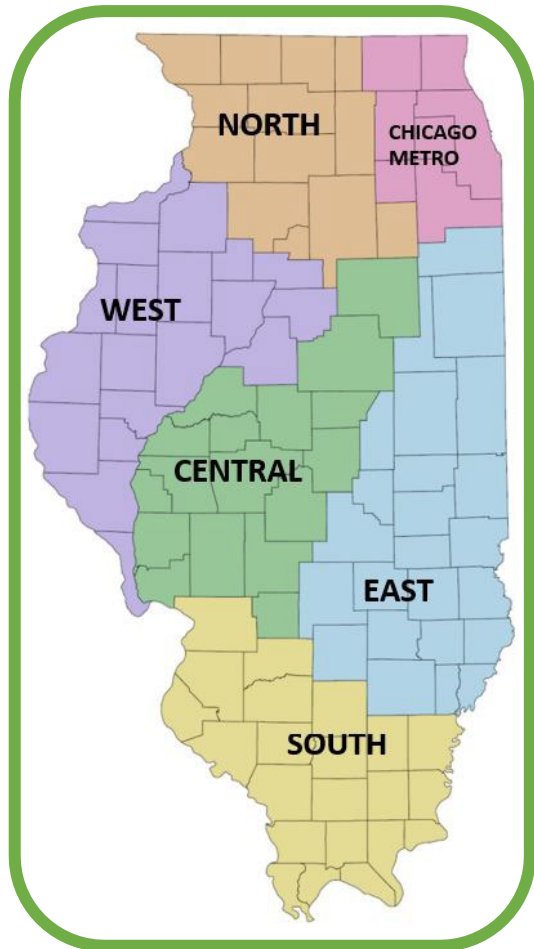
GOS w/ YEA Grant Application

Submit / Certification

Once the application is complete click the Submit Button in the lower left-hand corner. A pop-up will require certification of eligibility and application content.

Illinois Arts Council

Regional Program Directors



Susan Dickson, Eastern Region

Susan.Dickson@illinois.gov

John Gawlik, Southern Region

John.Gawlik@illinois.gov

Jerome Grand, Western Region

Jerome.Grand@illinois.gov

Angelique Grandone, Central Region

Angelique.Grandone@illinois.gov

Danielle Heal, Northern Region

Danielle.Heal@illinois.gov

Illinois Arts Council

How to Find My Regional Program Director

<https://arts.illinois.gov/about-iac/staff/grant-staff-locator.html>

For residents in Cook, DuPage, Kane, Kendall, Lake, McHenry, and Will County, please
Search by entering your Zip Code in the field below to find your Program Director.



[Sign up for Newsletter](#)



English >



[ABOUT](#) [ARTISTS](#) [EDUCATORS](#) [ORGANIZATIONS](#) [COMMUNITIES](#) [GRANT PORTAL](#)

[Illinois Arts Council](#) > [About the IAC](#) > [IAC Staff](#)

Find Your Regional Program Director

The IAC divided the state into [six distinct regions](#) allowing Program Directors to oversee entire communities as opposed to artistic disciplines.

For residents in Cook, DuPage, Kane, Kendall, Lake, McHenry, and Will County, please Search by entering your Zip Code in the field below to find your Program Director.

All other county residents, please select your county from the dropdown to find your Program Director.



Illinois Arts Council

How to Find My Regional Program Director

<https://arts.illinois.gov/about-iac/staff/grant-staff-locator.html>

All other county residents, please select your county from the dropdown to find your Program Director.

All other county residents, please select your county from the dropdown to find your Program Director.

Filter

County

All

Apply Filter

Clear Filter

GOS w/ YEA Grant Application

How to Apply: Using Salesforce

Salesforce Live Demo

GOS w/ YEA Grant Review Process

- Salesforce grant portal will issue an application number
- Ineligible or incomplete applications will not be reviewed.
- Reviews are based on the established criteria
- Final recommendations are presented to the board for their consideration and approval.
- Applicants may reach out for review feedback

GOS w/ YEA Grant

Notification

- All applicants will be notified via email.
- Some email systems direct our notifications to spam. Please mark the following emails as safe in your email system:
 - No-reply@webmerge.me
 - InsureSign@send.insuresign.com
- Grants cannot be processed for payment until all requirements have been met.
- State Comptroller's office processes all payments

GOS w/ YEA Grant Compliance

Final Report(s) Due: September 30, 2027

Quarterly Reports: Required for grants over \$25,000

The IAC Grants Office will notify grantees when reports have opened in the Salesforce grant portal.

GOS w/ YEA Grant Crediting Requirement

Grant recipients must credit the IAC in all promotional material and public notices in the following manner:

“<YOUR ORGANIZATION NAME> acknowledges support from the Illinois Arts Council.”

For further information regarding usage of the logo and to download a copy, go to the logo page of the IAC website.

GOS w/ YEA Grant Application

How is Funding Determined?

GOS award amounts take into consideration IAC's FY27 budget, how many applications are eligible, and an applicant's last completed fiscal year expenses.

YEA award amounts are determined by the requests made and the available funds.

GOS w/ YEA Grant Application

Summary and Reminders

- The application closes at 11:59pm on Wednesday, March 18, 2026.
- All applicants will be notified by **email** of funding decisions.
- For awards to be processed all grant acceptance documents must be submitted to the IAC Grants Office **via the IAC Salesforce grant portal**.
- State Comptroller **payments can take two to six months**.
- All GOS w/YEA awardees will be **required to complete and submit a final report** no later than September 30, 2027.

GOS w/ YEA Grant Application

Summary and Reminders

GOS & YEA Worksheet

Applicants may use the checklist below as a tool to assist in preparing their GOS, and potentially YEA, application. Applicants should always read the guidelines for full details on the application requirements.

Should my organizational entity apply for GOS?

- ☐ We have been providing arts programming for at least the past 12-months.
- ☐ We can provide closed book financials for our most recent fiscal year.
- ☐ We have an active UEI code through SAM.gov.
- ☐ We can submit an application by March 18, 2026.
- ☐ We have, or will have, GATA pre-qualification status by April 18, 2026.

If all the above are checked, move on to preparing the GOS application materials.

To complete the GOS application in Salesforce I will need:

- ☐ A user account to login to the Salesforce grant platform
- ☐ A current Organizational Applicant account in Salesforce to use when applying for GOS.
- ☐ If we are a college or university, we need to know the Department name to list.
- ☐ To determine if our organization has a mission dedicated to the arts (see page 6)
- ☐ To know our organization's most recent year expenses and revenue (see page 19)
- ☐ A one-page Narrative document (see page 21)
- ☐ A...

GOS w/ YEA Grant Application

Drop-in sessions

IAC staff will host one hour drop-in session for further discussion and to answer questions during the application process. You do not need register in advance to participate.

Monday, February 9, 2026, at 3:00pm
Thursday February 19, 2026, at 10:00am
Friday, February 27, 2026, at Noon
Tuesday, March 3, 2026, at 5:00pm
Wednesday, March 11, 2026, at 10:00am

Links available under the Workshops & Webinars page **arts.illinois.gov**

Illinois Arts Council

Program Team

IAC's Program Director finder tool:

<https://arts.illinois.gov/about-iac/staff/grant-staff-locator.htm>

- Susan Dickson, Susan.Dickson@illinois.gov
- John Gawlik, John.Gawlik@illinois.gov
- Jerome Grand, Jerome.Grand@illinois.gov
- Angelique Grandone, Angelique.Grandone@illinois.gov
- Danielle Heal, Danielle.Heal@illinois.gov
- Jasmine Roberson, Program Representative / Salesforce Assistance
Jasmine.Roberson@illinois.gov

Illinois
ARTS
Council

GOS w/ YEA Grant

FY 2027 Webinar

Thank you!